

# **Mobile App for Jan Aushadhi Scheme**

**(Limited Tender)**

## **Bureau of Pharma PSUs of India**

IDPL Corporate Office, Old Delhi-Gurgaon Road,  
Dundahera, Gurgaon, Haryana – 122016  
[janaushadhi.gov.in](http://janaushadhi.gov.in)

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## Invitation for Bid

1. Bureau of Pharma PSUs of India (BPPI) invites sealed bid from eligible bidders for development of mobile application.
2. Interested eligible bidders may obtain further information from the office Bureau of Pharma PSUs of India, IDPL Corporate Office, Old-Delhi Gurgaon Road, Dundaheera, Gurgaon - 122016
3. Tender document may be downloaded from the BPPI website (hard copies of the tender document will not be provided)
4. The Bid details are as follows:

S.No.	Particulars	Description
1	Bid reference No.	Mobile App for Jan Aushadhi Scheme
2	Date of commencement of sale of Bidding Document	16.06.2016
3	Pre-Bid Meeting	27.06.2016 at 1100hrs
4	Last Date & Time for Submission of Bids	07.07.2016 at 1500hrs
5	Date & Time of opening of Technical Bids	07.07.2016 at 1530hrs
6	Place of Pre-Bid meeting  Place of submission & opening of Bids	Bureau of Pharma PSUs of India(BPPI), IDPL Corporate Office, Old Delhi-Gurgaon Road, Dundaheera, Gurgaon, Haryana-122016
7	Address for Communication	As above Sr. No. 5 Tel: 0124-4556759/50 Fax: 0124-2340370 Email ID – dmit.janaushadhi@gov.in

5. Bids will be opened in the presence of the bidder's authorized representatives on the specified date and time.
6. BPPI reserves the right to accept or reject in part or full any or all the offers without assigning any reasons there for.

GENERAL MANAGER,  
Bureau of Pharma PSUs of India,  
IDPL Corporate Office, Old Delhi-Gurgaon Road,  
Dundaheera, Gurgaon, Haryana-122016

## Introduction

As part of the IT enable of the Jan Aushadhi Scheme, BPPI wants to get a mobile app developed to cater to the masses. It would enable the public to have information about the scheme and Jan Aushadhi medicines on the go.

As the first step, the functional requirements for the mobile app has been prepared. The mobile app is expected to

- Locate Store - Provide store related information and location based on the user's location and/or search criteria
- Know Medicines - Provide list of medicines available in the Jan Aushadhi Scheme (JAS)
- Therapeutic wise Medicines - Provide group wise and individual prices of medicines in the JAS
- Based on the salt name, the app shall be able to suggest JAS medicine names
- Compare Medicines - Based on popular medicine names, the app shall provide the equivalent JAS medicine name with a comparison table having prices of both JAS medicine and the popular branded medicine.
- Analytics like number of hits for mobile application and other reports on download, installed etc. Shall also be provided.
- Feedback System
- Usability
- Upload Events
- Notification
- Login Panel

This document captures the functional requirements for the above functionalities. The following details have been highlighted for each of the modules:

- Description
- High-level Workflow
- Functional Requirements

## Functional Requirements

### 1.1 General Requirements

S No	App Requirements
1.	The app shall be available for iOS, Android and windows mobile operating systems.
2.	The access to the app shall be based on unique login identity.
3.	<p>The app shall ask and get necessary permissions while being installed by the user. The permissions shall include:</p> <ol style="list-style-type: none"><li>1. Approximate location (network-based)</li><li>2. Precise location (GPS and network-based)</li><li>3. Full network access</li><li>4. Receive data from internet</li><li>5. View network connections</li><li>6. Run at start-up</li><li>7. Prevent phone from sleeping</li></ol>
4.	The app shall be able to generate logs based on various parameters which can be customized as per the need of a particular module.
5.	The app shall support multi-lingual interface (minimum Hindi and English) as per localization and language technology standards for National e-Governance plan.
6.	The app shall be modular, and capable of progressively upgrading to cater to future needs
7.	The app shall have dedicated modules to handle store location, medicine list, medicine comparison and information about the JAS.
8.	<p>The app shall be capable of performing management of users. The user management shall allow the app administrator to perform the following tasks –</p> <ol style="list-style-type: none"><li>1. Creation of users</li><li>2. Deletion of users</li><li>3. Modification of users</li></ol> <p>The app shall store the following information in the user profile:</p> <ol style="list-style-type: none"><li>1. Name (Optional)</li><li>2. Age: Mandatory</li><li>3. Height: Mandatory</li><li>4. Weight: Mandatory</li><li>5. Disease category (Optional)</li><li>6. City (Optional)</li></ol>
9.	App shall have option to share the app details with other users through social media.

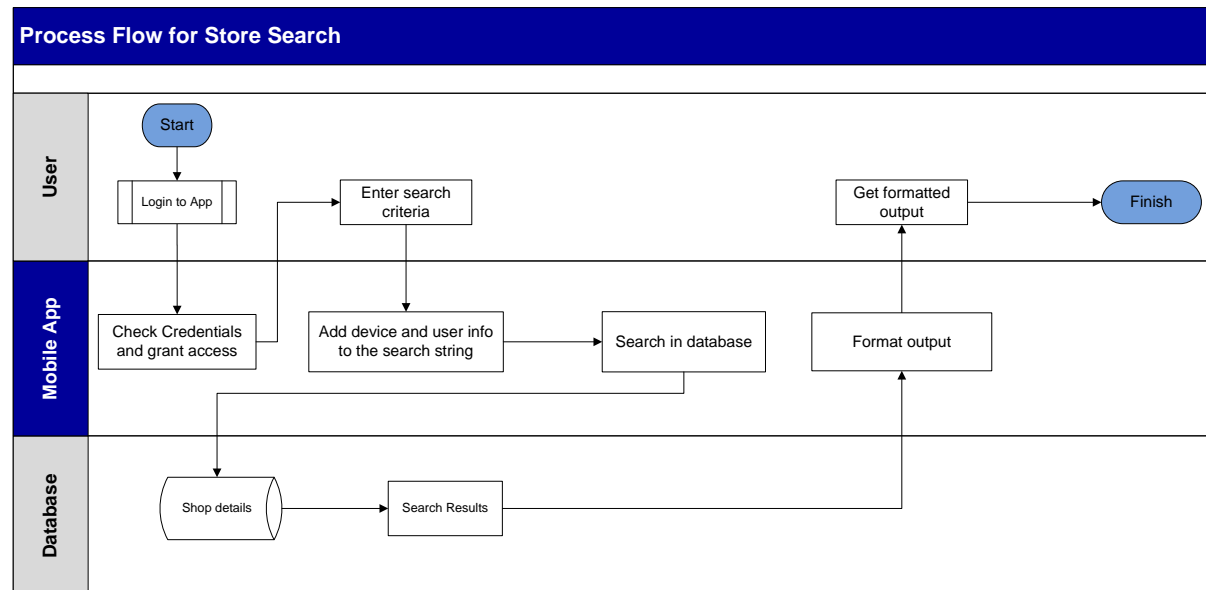
S No	App Requirements
10.	The app must provide app flexibility in accepting data input from sources that are necessary for the unique data input requirements of interface apps.
11.	Push notifications – Through this feature, the users shall notified one time about any new version/feature of the app which may be added later on.
12.	Vendor has to ensure the development of the mobile application as per the guidelines issued by the Application stores. For e.g. Google play, iTunes etc., vendor has to submit mobile app binary to iTunes app store and Google play store in Jan Aushadhi name.
13.	All comparison data(authenticated) related to Generic vs Branded medicines should be provided by the vendor only. BPPI only provides the own data i.e. Drug & Medicines.

## 1.2 Location of the Jan Aushadhi Stores

### Description

This module shall be able to all location related information to the user based on location and/or search criteria.

### Application Workflow



Functional Requirements for Store Locator	
#	Requirements
1	<p>The module shall provide fields to enter search criteria including</p> <ol style="list-style-type: none"> <li>Store Name</li> <li>Area Name</li> <li>City Name</li> </ol>
2	<p>In each search the module shall provide search results in two tiers</p> <ol style="list-style-type: none"> <li>Summary of nearby stores <ol style="list-style-type: none"> <li>Store name with locality name</li> <li>Rating against each store</li> </ol> </li> <li>On selecting any particular store from the list the following details shall appear: <ul style="list-style-type: none"> <li>Store Name</li> <li>Full address as per GoI guidelines for address</li> <li>Contact details including phone no. and email</li> <li>Indicative distance from the user based on location of the user</li> </ul> </li> </ol>

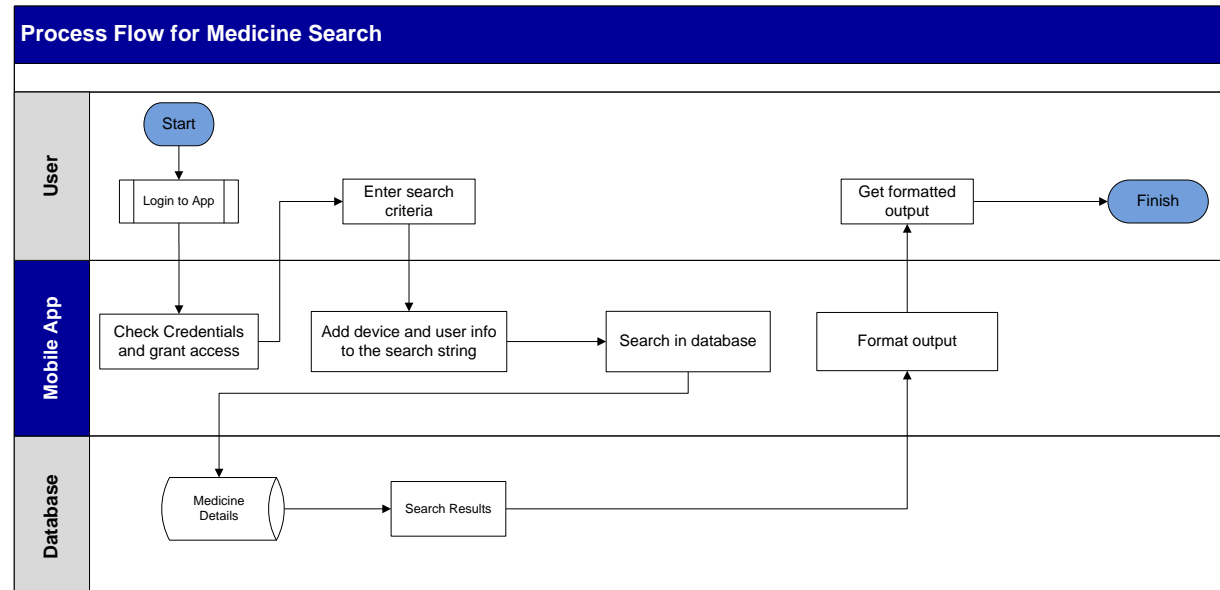
### 1.3 Medicine Search

#### Description

This module shall be able to provide Jan Aushadhi Medicine name based on the search criteria like

- Medicine name
- Salt name
- Popular brand name

#### Application Workflow





Functional Requirements for Medicine Search	
#	Requirements
1	<p>The module shall provide fields to enter search criteria including</p> <ol style="list-style-type: none"> <li>Medicine name</li> <li>Salt name</li> <li>Popular Brand Name</li> <li>Price Range</li> <li>Alternate popular brand name</li> <li>Disease name, if a user choses disease name, all other search criteria shall be disabled.</li> </ol>
2	<p>In each search the module shall provide search results in following ways:</p> <ol style="list-style-type: none"> <li>Summary of Jan Aushadhi medicines with similar/same salts</li> <li>On selecting any particular medicine from the list the following details shall appear: <ol style="list-style-type: none"> <li>Medicine name and its price</li> <li>Five most popular brand names with price</li> </ol> </li> <li>When the user choses to select the disease name entered disease name, the following shall appear: <ol style="list-style-type: none"> <li>Jan Aushadhi Medicine name and its price</li> <li>Five most popular brand names with price</li> </ol> </li> </ol>

## 1.4 Generic Functional Requirements

Generic Functional Requirements	
#	Requirements
1	<p>a. The app shall have an information section where following information shall be available</p> <ul style="list-style-type: none"> <li>i) Information about Jan Aushadhi Scheme</li> <li>ii) Information about BPPI</li> <li>iii) Information about 20 most popular drugs, their usage and their side effects</li> <li>iv) It shall have a link to the Jan Aushadhi website for more information</li> </ul>
2	The app shall provide contact information of Jan Aushadhi scheme including helpline numbers, email IDs as provided by BPPI
3	The app shall provide menu based selection of functionalities
4	The app shall have a graphical user interface.
5	The app shall have capability to add/ update features as and when required by BPPI
6	In case, any user wants to download the store/ medicine lists, the app shall either provide the functionality to download the same or redirect the user to appropriate web page.
7	<p>Admin User – Content Management Functional Requirement</p> <p>This section lists the specific end functionality as well as the requirements for all the admin user – Content Management tool. To manage all mobile application contents, separate user friendly Content Management System (CMS) tool shall be provided.</p> <p>General Design Guidelines for CMS Application:</p> <ul style="list-style-type: none"> <li>(i) User should be able to create, update, publish/unpublish and delete data.</li> <li>(ii) Add additional numbers of features along with the regular features.</li> <li>(iii) CMS should be protected using HTTPS for secure access of information</li> </ul>
8	Wireframe (Design and look and feel) of the app to be provided to BPPI, post that BPPI will approve so as to develop and finalize.
9	The contents of the application would be provided by the BPPI(related to organization) except the comparison data having prices of popular branded medicine against the Jan Aushadhi medicines.

## Eligibility of the Bidder

Only those bidders who fulfill the following criteria are eligible to respond to the bid document. Offers received from the bidders who do not fulfill all or any of the following eligibility criteria are liable to be rejected. The BPPI reserves the right to interpret the documents / proof of eligibility submitted by the bidders and may choose to accept / reject the proof of eligibility or may also call for further clarification with respect to any documents submitted by the bidder. The experience and expertise of the bidder, and Bidder's compliance with all these requirements must be substantiated with credible documentary proof such as customer Purchase Orders with dates.

S.No.	Clause	Documents Required
1	The bidder should be registered firm/company in India.	Registration Certificate / Certificate of incorporation
2	Should have expertise in building high-performance enterprise mobile applications on diverse mobile platforms (Android, iOS, winmobile, blackberry etc.) including native as well as hybrid technologies	Supporting Documents to be attached (self declaration from authorized signatory)
3	The Bidder should be a profit making firm for the last three financial years with an annual turnover of Rs 20 Lacs in each of the last 3 years. Audited balance sheet & Profit & Loss accounts for the last 3 years to be furnished by the bidder	Copy of the audited profit and loss account of the firm / company for last three years.
4	The bidder should not be blacklisted by any Central/State Govt. Depts./Public Sector Units / Financial Institutions in India.	The Bidder should submit a certificate from Authorized Signatory / Company Secretary / External Auditor to this effect.
5	The bidder should have done mobile applications for at least 01 Government department on diverse platform	Letter from Government Department
6	Appreciation Certificate from customer, if any	

OEM can quote directly or through channel partners or system integrator/franchisee. The channel partner/ system integrator/ franchisee should meet eligibility criteria. OEM or their channel partner / system integrator / franchisee can only participate. However both should not participate in which case both will be disqualified and their offer will be rejected.

a. Manufacturer's Authorization form: (Annexure "6")

Bidders must submit a letter of authority from their manufacturers that they have been authorized as Enterprise vendor / partner of OEM to quote on behalf of the manufacturer.

**NOTE:** Photocopies of documentary evidence for all above points is required with technical bid.

## Instructions the Bidder

### Two BID System Offer

Technical & Indicative Commercial must be submitted at the same time, giving full particulars in separate sealed envelopes at the BPPI's address given below, on or before time and date specified.

**General Manager,  
Bureau of Pharma PSUs of India,  
IDPL Corporate Office, Old Delhi-Gurgaon Road,  
Dundahera, Gurgaon, Haryana-122016**

### Bid Security/EMD:

Rs. 20,000/- (Rupees Twenty Thousand Only)

The bidder shall furnish its bid security as under:

- a) A bank guarantee issued by nationalized bank for One hundred eighty (180) days.  
or
- b) A Bankers cheque of nationalized bank/ scheduled commercial bank.
- Unsuccessful Bidder's bid security will be discharged or returned after completion of the process &
- For successful Bidder bid security will be discharged against Performance Bank Guarantee.

The bid security may be forfeited under the following conditions:

- a) If the bidder withdraws its bid during the period of bid validity specified by the bidder on the bid form.
- b) In case of the successful bidder, if the bidder fails:
  - To sign the SLA
  - To furnish performance security
  - License agreement

All the envelopes must be super-scribed with the following information:

- Type of Offer (Technical or Indicative Commercial)
- Bid Reference
- Name of Bidder

### 1.5 ENVELOPE-I (Technical Offer):

The Technical Offer (T.O) should be complete in all respects and contain all information asked for, except prices. The T.O. should include all items asked for in Requirement of Items (ROI).

The T.O. should not contain any price information. The T.O. should be complete to indicate that all products and services asked for are quoted. For example, the Technical Offer should mention that AMC charges are included in the Commercial Offer, without mentioning the actual amounts in the T.O.

However bidders have to submit the indicative commercial offer in hard copy as mentioned below.

## 1.6 ENVELOPE-II (Indicative Commercial Offer):

The Indicative Commercial Offer (C.O) should give the TCO (total cost of ownership) and should not contradict the T.O. in any manner. The C.O. should be complete in all respects and contain all necessary information. C.O. which is incomplete is liable for rejection.

These two envelopes containing the Technical and Indicative Commercial Offer should be separately submitted. Please note that if any envelope is found to contain both technical and commercial offer, then that offer will be rejected summarily.

All pages must be numbered Page x of y (e.g. Page 12 of 30) and signed by (initials) the Authorized Signatory along with Company Seal.

All the documents submitted will become the property of the BPPI.

### 1. Terms and Conditions:

Terms and conditions for bidders who participate in the offer for quotes are specified in the section called “Terms and Conditions of Contract (TCC)”. These terms and conditions will be binding on all the bidders. These terms and conditions will also form a part of the purchase order, to be issued to the successful bidder(s) on the outcome of the offer process.

### 2. Address of Communication:

Offers should be addressed to the BPPI’s address given as above.

### 3. Documentation

The following information should be furnished along with the technical offer by means of printed technical brochures as per checklist provided.

- Make, version numbers of all the items/software modules quoted for
- Specifications of all items asked along with technical specifications table.
- Version number in case of software. It is required to indicate if the software requires any particular version of the operating system for compatibility.
- Software(s), which will be supplied free, and the ones that will be charged for, should be clearly indicated. Restrictions on software usage, if any, should also be mentioned.

### 4. Costs & Currency

The cost must be indicated as Fixed Price in Indian Rupees only, including the following:

a Cost of the software, customization, implementation & training.

b Installation, if any,

c Minimum of 1 year comprehensive warranty for software. This period will start from date of acceptance of installation by the BPPI in writing. 2 years of Annual Technical Maintenance and Support (ATMS).

d All taxes (including sales tax, service tax, VAT) and duties and levies excluding Octroi, which will be reimbursed on actual basis against original document of payment.

The price offered to the BPPI must be in Indian Rupees, inclusive of all presently applicable taxes and duties. Any new taxes/ increase in taxes introduced by Govt. / State Govt./ Municipal Corporation or local bodies which is subject matter of the contract, if it is a liability of BPPI shall be borne by the BPPI and shall become payable by the BPPI on production of documentary proof by the bidder. The price should be inclusive of VAT if VAT is already implemented in the place of billing. If VAT is currently not applicable but will become applicable on implementation at the

place of billing subsequently, the difference between the sales tax component included in the price and the VAT component (either reduction or addition) will be on BPPI account only after implementation of VAT.

If the Government brings in any changes to the tax structure resulting in reduction of the cost, the benefit arising out of such reduction or changes or abolition shall be passed on to the BPPI. The price should be mentioned in terms of the amount payable by BPPI as per the pricing structure for all the services indicating the break-up of each item as per bill of materials. However, any item not mentioned in the bill of material but necessary to complete the project will be the sole responsibility of the bidder and will be deemed to have been included in the price.

Prices, which are not quoted as above, can be rejected. The BPPI reserves its right to reject any bid submitted with an adjustable price quotation.

### **5. Determination of L1 Bidder**

BPPI will open the technical bids on the stipulated day in the presence of authorized representatives of the bidders. The technical bid will be opened first and evaluated for technical requirements as per the stipulations.

BPPI will open the indicative commercial offers of only the technically qualified bidders.

L1 bidder will be selected on the basis of the TOTAL COST of OWNERSHIP as mentioned in Annexure -2.

## Terms and Conditions of Contract (TCC)

### 1 **Payment Terms**

BPPI will make payments as follows:

- For application : after successful implementation
- For Annual Technical Support & Maintenance : Quarterly basis after completion of the quarter

### 2 **Installation and Commissioning**

BPPI reserves its right to conduct a POC / Acceptance Test.

If the bidder fails to implement within the stipulated period a LD of 1% of the order value shall be charged per week and maximum up to 10% of total order value.

If the bidder fails to deliver and/or install all the software/s ordered within the stipulated time schedule or by the date extended by BPPI, it will be a breach of contract. In such case, BPPI may foreclose the bank guarantee without any notice. In the event of BPPI agreeing to extend the date of delivery at the request of bidder, it is a condition precedent that the validity of Bank guarantee shall be extended by further period as required by BPPI before the expiry of the original bank guarantee. Failure to do so will be treated as breach of contract. In such an event BPPI reserves its right to foreclose the bank guarantee.

### 3 **Hosting**

Mobile application shall be submitted on the online stores of the OEMs of respective operating systems in the name of Jan Aushadhi, as the official application of BPPI. The user shall be able to download the application from the respective online stores for the mobile phones and tablets. The financial implications or expenditure, if any, for this purpose of hosting shall be met by the bidder/firm/company only.

### 4 **Security**

Mobile application should be free from any security glitches which might result in the loss of user data. A security audit of complete application to be done by the vendors and certificate to that effect has to be submitted.

### 5 **Completeness of Installation**

The installation will be deemed as incomplete if the software/mobile application is not delivered or is delivered but not installed or not acceptable to BPPI after acceptance testing/examination. In such an event, the supply & installation will be termed as incomplete and it will not be accepted and warranty period will not commence.

Application and database should be hosted by the vendor at BPPI Server which is collocated at NICSI Data Center, Delhi as per the required formalities by NIC.

Cost of IT audit of mobile application of BPPI from Cert-In empanelled agencies shall be borne by the vendor only.

## 6 Deliverables

- (i) Vendor has to share the Design Documents based on the BPPI requirements.
  - (ii) User Manual, Administrative Manual, Test Cases, Test Plan and Quality Control Test results for User Acceptance Testing.
  - (iii) Application Code, web API's
  - (iv) Deployment Document
  - (v) Source Code of Mobile App along with CMS as well as Web Application
  - (vi) Procedure for managing the apps through CMS
- All these are to be submitted in the form of hard copy and soft copy on CD/DVD/Pen drive. These will be the property of BPPI and the vendor shall not have any claim on these.

## 7 Data Transfer and Master Creation

The bidder has to create an interface with BPPI's website for contents in coordination with the IT department of BPPI.

Integration of application with BPPI's website will be done by the bidder.

## 8 Order Cancellation

BPPI reserves its right to cancel the order in the event of one or more of the following situations, that are not occasioned due to reasons solely and directly attributable to the BPPI alone

- (i) Delay in implementation of services as specified in the requirement of this document beyond the specified period.
- (ii) Serious discrepancy in the quality of service / software expected during the implementation, rollout and subsequent maintenance process.
- (iii) In the case of any violation of the terms of the RFP, Contract, Secrecy or persistent default in complying with the terms of Service Agreement
- (iv) At any stage, any representation or particulars furnished by bidder are found to be incorrect or false
- (v) In case the bidder changes its constitution or amalgamates or merges with any other entity without the prior intimation to the BPPI or such change being unacceptable to the BPPI
- (vi) In case any major shareholder or stakeholder is found to have been engaged in activities which are criminal in nature in his own country or any proceedings for declaring him as insolvent for winding up are pending or initiated.
- (vii) In case successful bidder fails to furnish proof back liaising entered with OEM for hardware and software for the entire period of contract.

The BPPI's decision on the matter will be final and binding on the bidder. However the BPPI shall provide a notice to the bidder in case of any breach/non-performance with a cure period of 30 days to rectify the breach.

The bidder would also be required to compensate the BPPI for any direct loss incurred by the BPPI due to the cancellation of the contract and any additional expenditure to be incurred by the BPPI to appoint any other bidder. This is after repaying the original amount paid.



Upon cancellation of contract/completion of period of service, the bidder should handover the peaceful legal possession of all the services provided as per the scope of the contract along with the licenses therewith and obtains discharge from the BPPI. The BPPI also reserves the right to assign or allot or award the contract to any third party upon cancellation of the availed services.

## 9 **Acceptance Tests**

At the discretion of BPPI, acceptance tests will be conducted by the bidder at the site in the presence of the officials of BPPI and/or its nominated consultants/committee. The tests will check for trouble-free operation apart from physical verification and testing. A joint Acceptance Test Plan may be planned at the start of the project. There shall not be any additional charges payable by BPPI for carrying out this acceptance test. BPPI will take over the system on successful completion of the above acceptance test.

## 10 **Software Drivers & Manuals**

The software will have to be supplied with the complete and legal documentation of software and all subsystems, required system software, software drivers and operation manuals as applicable.

## 11 **Warranty**

The warranty period shall be 1 year from the date of acceptance. VENDOR should provide offsite/remote warranty support on the Application Software for warranty period and this would commence from the date of acceptance of the System. Warranty on application software should cover bug fixing. Warranty will include any customization or modifications on the Application Software.

## 12 **Annual Maintenance Charges**

VENDOR should provide post warranty annual maintenance on the application software. The services would cover bug fixing of the application software and software upgradation. The service would commence from the date of the completion of the Warranty period. Post Warranty Annual Maintenance support will not include any customization / modifications / enhancements on the Application Software, additional training or DBA activities, etc. VENDOR should provide annual maintenance support as under:

VENDOR's Support Desk:

The AMC support may be offered from VENDOR's support desk. The support may be in the form of E-Mail or Remote Login. VENDOR should have a full-fledged support team located at VENDOR location. This Support group should equip with the entire necessary infrastructure to support the implementation and regular maintenance required at the BPPI. The support requirements of the users will be routed to the vendor through BPPI's Internal IT Department desk based on his review of user requests and his confirmation of the bug. Response should be done immediately.

## 13 **Time Schedule**

- The delivery, installation and preliminary testing of the proposed mobile application at a central location of the BPPI is to be done within 3 weeks from the date of acceptance of the Purchase Order.

- Customizations will be done within a further period of 1 week, and the BPPI will carry out Acceptance Test thereafter as per the acceptance test criteria jointly formulated.

14 **Penalty**

For any delay in installation and commissioning of the software point wise as given in document, BPPI charge the penalty @ 1% of the order value per week or part thereof, subject to a maximum of 10% of the order value. Part of the week will be treated as full week for this purpose. BPPI reserves the right to recover these amounts by any mode such as adjusting from any payments to be made by the BPPI to the bidder. However, BPPI reserves the right to cancel the order over and above charging penalty.

15 **Training**

Vendor should understand the fact that unless the staff members from BPPI are trained sufficiently on the software for Operations, the full benefits of the system cannot be realized. The training proposed for the staff members of BPPI will make them familiar with the software environment. The BPPI will nominate people from the respective locations for the training. BPPI will ensure that the participants who are selected for software training are well versed in the mobile application and basic Information Technology before participating in the training for software. BPPI will provide all training facilities like classroom, projectors, computers etc. for effective use of supplied software/mobile application, the selected vendor shall provide classroom training for BPPI nominated officials, on following areas:

- (i) Use of Content Management System
- (ii) Deployment and hosting of the apps on online stores
- (iii) Support Handover

16 **Technical Documentation**

The documentation involving detailed instruction for operation is to be delivered with the software. The language of the documentation should be English.

17 **Publicity**

Any publicity by the bidder in which the name of BPPI is to be used should be done only with the explicit written permission of BPPI. The bidder should not disclose the technical / commercials offered to the BPPI and also the terms & conditions to any other third party without prior written permission of BPPI.

18 **Performance Security**

Within 07 days after the Bidder's receipt of Notification of Award, the Bidder shall furnish Performance Security to the BPPI for an amount of 50% of the contract value. The proceeds of the performance security shall be payable to the BPPI as compensation for any loss resulting from the Bidder's failure to complete its obligations under the Contract. The performance security will be discharged by the BPPI and returned to the Bidder not later than 60 days following the date of completion of the Bidder's performance obligations, including any warranty obligations, under the Contract and upon the Bidder submitting a bank guarantee for AMC for annual maintenance service after the warranty period.

## G) Technical and Commercial Bid Format

### Annexure – 1(Technical Bid Format)

The details of the software including the platform and the licensing requirements are to be furnished hereunder.

S.No.	Particulars	Vendor's Response
1	Application Software Name of the Application Software	
2.	Platform/Development Tools used	
3.	RDBMS/Database Specification	
4.	Operating System(Please specify the minimum version of OS)	
5.	Reporting Tools Used in the software	
6.	Other necessary or Optional software required, such as tools or utilities needed for capture or uploading of data which have not been covered above	
7.	The bidder may specify any other details which is not covered above for better understanding of the application and its deployment thereof	
8.	Auto updation from website – tools & technology	

Place:

Name of Authorized Official

Date:

Signature of Authorized Official with Seal

## Annexure – 2(Commercial Bid Format)

The final evaluation of the Commercial offers will be done through Total Cost of Ownership:

S.No.	Particulars	Offer Price (in Rs.)
1.	Application Software / Mobile application (as per requirement clauses of the document) including 01 year warranty	T1
2.	Annual Technical Support & Maintenance (for 2 <sup>nd</sup> & 3 <sup>rd</sup> year)	T2
3.	Miscellaneous Costs	T3
<b>Total Cost of Ownership</b>		<b>T=T1+T2+T3</b>

Note:

(i) Prices should be inclusive of all taxes

### Annexure – 3 (Technical Deviation Statement)

The following are the particulars of deviations from the Requirements of the tender specifications

S.No.	Clause	Deviation	Remarks (including justification)

The scope of work/technical requirements furnished in the bidding document shall prevail over those of any others document forming a part of our bid except only to the extent of deviations furnished in this statement.

Date:

Signature and seal of the Manufacturer/Bidder

Note: Where there is no deviation, the statement should be returned duly signed with an endorsement indicating “No Deviations”

#### Annexure - 4 (Offer Cover Letter)

Date: \_\_\_\_\_ 2016  
Offer Reference No.: \_\_\_\_\_

To,  
The General Manager,  
Bureau of Pharma PSUs of India,  
IDPL Corporate Office, Old Delhi – Gurgaon Road,  
Dundahera, Gurgaon-122016

Having examined the offer documents including all Annexure the receipt of which is hereby duly acknowledged, we, the undersigned, offer to supply and deliver \_\_\_\_\_ (Description of software/mobile app and Services) in conformity with the said offer documents in accordance with the Schedule of Prices indicated in the commercial offer and made part of this offer.

If our offer is accepted, we undertake to commence delivery as specified in this bid and to complete delivery, installation and commissioning of **Software/Mobile App** as specified in the Contract.

We agree to abide by this offer till 30 days from the date of offer opening and our offer shall remain binding upon us and may be accepted by the BPPI any time before the expiration of that period.

Until a formal contract is prepared and executed, this offer, together with the BPPI's written acceptance thereof and the BPPI's notification of award, shall constitute a binding contract between us.

We understand that the BPPI is neither bound to accept the lowest or any offer the BPPI may receive, nor to give any reasons for rejection. We further confirm that the offer is in conformity with the terms and conditions as mentioned in the RFP.

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2016  
Signature: \_\_\_\_\_  
(In the Capacity of :) \_\_\_\_\_  
Duly authorized to sign the offer for and on behalf of  
\_\_\_\_\_

#### Annexure – 5 (Details of the Bidder)

Details filled in this form must be accompanied by sufficient documentary evidence, in order to verify the correctness of the information.

S.No.	Item	Details
1.	Name of Company	
2.	Postal Address	
3.	Telephone and Fax numbers	
4.	Constitution of the Company	
5.	Name and designation of the person authorized to make commitments to the BPPI	
6.	Email Address	
7.	Year of commencement of Business & annual turnover for last three years	
8.	Sales Tax Number	
9.	Income Tax Number	
10.	Whether direct manufacturer or authorized dealers/agent	
11.	Name and Address of manufacturer	
12.	Brief Description of after sales service facilities available with the bidder	

Date:

Signature of Authorized Official with Seal

## Annexure - 6 (Manufacturer's Authorization Form (MAF))

No. \_\_\_\_\_ dated \_\_\_\_\_

To

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Dear Sir,

Offer Reference No. \_\_\_\_\_

We \_\_\_\_\_ who are established manufactures of \_\_\_\_\_ having offices at \_\_\_\_\_ and \_\_\_\_\_ do hereby authorize M/s \_\_\_\_\_ (Name and address of Agent/Dealer) to offer their quotation, negotiate and conclude the contract with you against the above invitation for offer. M/s \_\_\_\_\_ is the enterprise vendor / partner of \_\_\_\_\_.

We hereby extend our full guarantee and warranty as per terms and conditions of the offer and the contract for the equipment and services offered against this invitation for offer by the above firm.

Yours faithfully,  
(Name)

For and on behalf of M/s \_\_\_\_\_  
(Name of manufactures)

Note: This letter of authority should be on the letterhead of the manufacturing concern and should be signed by a competent person of the manufacturer.



**Annexure -7 (Details of Track Record (Past /Current Installations))**

**Name of the Bidder** \_\_\_\_\_

- A. List of Major Clients in Government Department and related references: (where the bidder has implemented mobile application)

S.No.	Name of the client & Contact Details	Details of application

- B. Reference details of major contracts executed for Software (Please furnish details based only on installations made during last three years. Attach details for these contracts only)

S.No.	Name of the Buyer	Contact Person	Phone No.	Email ID

Date:

Signature of Authorized Official with Seal

## Annexure - 8 (Eligibility Compliance Table)

This table must cover bidder's response to all the eligibility criteria:

S.No.	Clause	Complied with	
		Yes	No
1.	The bidder should be registered firm/company in India.		
2.	Should have proven expertise in building high performance enterprise mobile applications on diverse mobile platforms (Android, iOS, winmobile, blackberry etc.) including native as well as hybrid technologies		
3.	The Bidder should be a profit making firm for the last three financial years with an annual turnover of Rs.20 Lacs in each of the last 3 years. Audited balance sheet & Profit & Loss accounts for the last 3 years to be furnished by the bidder.		
4.	The bidder should not be currently blacklisted by any Central/State Govt. depts./Public Sector Banks / Financial Institutions in India.		
5.	The bidder should have done mobile applications for at least 01 Government Department on diverse platform.		
6.	Appreciation Certificate from customer, if any		

Place:  
Date:

Signature of Authorized Official with Seal